



MEMORANDUM

Date: January 24, 2022
To: Kim Haws – City Manager
Through: Emily Muzzarelli – Assistant City Manager
From: Vincent E. Kitch - Director *Vincent E. Kitch*
RE: Seating Purchases for Ruby Amphitheater

The Arts & Cultural Development Department is requesting authorization to purchase seating and related equipment to replace the aluminum bench seating at the Ruby Amphitheater in Hazel Ruby McQuain Park. The City of Morgantown is part of a membership organization that allows government agencies to make purchases through a Master Intergovernmental Cooperative Purchasing Agreement with Omnia Partners. Omnia Partners is a national contracting agency which establishes and provided nationally leveraged and competitively solicited purchasing contracts. The manufacturer of the seats is the Irwin Seat Company serviced by our regional vendor, Maffei Strayer Furnishings. This project is fully funded from a recent grant made by the Hazel Ruby McQuain Charitable Trust

Ruby Amphitheater Seating Replacement \$216,207.68

The Ruby Amphitheater seating project will provide over 1000 fixed permanent stadium style seats to replace the original aluminum bench style seating currently installed. This project will provide a more comfortable seating area for audience members, allow for more options of reserved seats, and will enhance the amphitheater's ability to host ticketed events.



OMNIA Seating Proposal

Per OMNIA Contract #R191805

DATE: Wednesday, January 19, 2022

TO: Mr. Vincent Kitch
 Director of Arts and Cultural Development
 389 Spruce Street, Room 21
 Morgantown, WV 26505

REFERENCE: Hazel Ruby McQuain Park Morgantown Amphitheater - BOWL Seating

We are pleased to offer the following proposal for Irwin Seating Company products per OMNIA Contract #R191805:

Bowl Seating Replacement

- 1,092** **Irwin Seating Company Outdoor Stadium Model 507.507.202.202 with the following components, options, accessories and finishes:**
 - No. 507 - Non-upholstered blow molded polyethylene back with four slats.
 - No. 507 - Non-upholstered blow molded polyethylene seat with simulated slats.
 - No. 202 Stadium cast iron center standards, riser mounted.
 - No. 202 Stadium two-legged aisle end standards. Closed Panel-Regular Row Plate
 - Caddy Stadium center armrests.
 - Caddy Stadium aisle armrests.
 - Caddy Stadium cupholders on armrests for front row seating.
 - Rear mount stadium cupholders
 - Clipped corner row designation letter plates.
 - Row letter plates mounted on aisle end panel.
 - Clipped corner seat designation number plates.
 - Seat number plates mounted on chair backs.

- 10 ADA transfer arm.
- 5 of each Attic Stock parts: seats, backs, center and aisle standards, armrests
 E-coat standards for outdoor use.
 Irwin standard powder coat color on metal components.
 Irwin standard plastic color on seat component. **MYRTLE GREEN**
 Irwin standard plastic color on back component. **MYRTLE GREEN**
 Hilti stainless anchors.

LIST PRICE: \$ 275.62 List Price per chair, FOB Grand Rapids

1,092	List Price per chair	\$	264.58	\$	288,921.36
1,092	50% Discount per OMNIA Contract	\$	(132.29)	\$	(144,460.68)
1,092	OMNIA Member Net Price per chair	\$	132.29	\$	144,460.68

PRICING BASED ON SHIPMENT IN 2022

Pricing Continued on Page 2

Freight & Other Costs @ Contract Price Terms			
QTY	DESCRIPTION	NET	EXTENDED
1	Products shipped FOB Grand Rapids, MI. Includes an LTL drop shipment for the seats and backs from Dewitt, IA.	\$ 10,013.00	\$ 10,013.00
1	Installation of bowl chairs, including debris removal to Maffei provided dumpster. We include storage containers for uninstalled parts.	\$ 51,984.00	\$ 51,984.00
1	Demolition & Recycling by MSF of Existing Aluminum Benches in Bowl Area	\$ 9,750.00	\$ 9,750.00
			Total
Total Contract Price, Furnished & Installed			\$ 216,207.68

TERMS AND CONDITIONS

- Pricing based on preliminary seating layout Revision B, dated 1/20/22.
- Payment Terms are Net 30, progress billings will be issued.

Unless otherwise noted:

- This proposal is subject to Irwin Seating Company Standard Terms and Conditions.
- This proposal is based upon the use of standard Irwin Seating Company products, manufactured using standard Irwin Seating Company methods.
- This proposal is based upon the use of the referenced fabric, and standard paint, plastic, stain and laminate selections. Options or special details are only provided to the extent specifically listed in this proposal. If any of the above specifications change, alternative pricing must be quoted.
- Pricing is based on floor mount chairs mounted to concrete unless specified otherwise in this proposal.
- Pricing is based on minimum average row length of 10 chairs.
- Pricing is based on 54" wide fabric without a pattern or direction orientation specified. Railroaded (directional) fabrics or fabric with repeats may result in additional costs.
- Pricing is F.O.B. factory and does not include freight, installation, sales tax, and performance and payment bonds.
- If applicable, sales tax will be charged based on the tax rate in effect at the time of billing. For tax exempt orders, please provide Irwin Seating Company a copy of your tax exempt certificate along with your purchase order for review and approval.
- Pricing is based on shipment in the 2022 calendar year.
- Storage and order modification fees may be incurred if changes are requested after the order is entered into production.
- Adherence to project milestones as outlined in the critical date schedule is required to meet requested shipment dates.
- Our quotation is based upon the following concrete specifications: (if applicable)
 - 1) Floor mounted chairs must be 3" thick free from obstructions for top 1-1/2".
 - 2) Riser mounted chairs must be 4" thick free from obstructions for 2-1/2" from riser face.
 - 3) Riser to be plumb + or - 1/8".
 - 4) Normal weight concrete to be compressive strength 3000 PSI (structural concrete).
 - 5) Structural light weight concrete is acceptable if it is 5000 PSI minimum and weights 90-115 pounds per cubic foot.
 - 6) Screed is not an acceptable anchoring base. If screed dimension exceeds 1", special installation hardware and procedures may be necessary.

Any deviations from the concrete conditions mentioned above may result in additional installation charges, the need for alternative anchoring, etc. Installers need to be able to easily drill through the screed to reach clear structural concrete.
- Our quotation is based upon the following wood specifications: (if applicable)
 - 1) Minimum of 1-1/2" thickness
 - 2) Construction:

A. PLYWOOD: (Minimum Requirements)

C-DX underlayment; Plug and touch sanding; Tongue and grooved

B. FLOORING: Sub floor plus hard wood (tongue and groove) finish flooring.

3) Method of Fastening: No. 14X2" Hex washer head S.M. screw

NOTE: Wood construction for riser mounting is not recommended.

Any deviations from the conditions mentioned above may result in additional installation charges, the need for alternative anchoring, etc.

- Pricing is valid for 90 days from date of issue. If purchase order is not received within 90 days of this quote date Irwin Seating Company reserves the right to reissue the quotation with adjusted pricing.

If you have any questions, please contact your Irwin Seating Company Project Administrator for clarification.

IRWIN SEATING COMPANY

Andy Reinecke
Pricing Analyst



505.515.202.202 Stadium

- No. 505 double wall polymer back with recess for seat number plate
- No. 515 polymer seat with upholstered pad and cast iron seat lift arms
- No. 202 cast iron aisle standard with optional screen printed logo plate & beveled row letter plate landing
- No. 202 cast iron chair platform (center standard)